

Head of Telesales

"We are looking for the independent thinkers, the fighters, the passionate, the creative, the defiant, and the determined! We hire for attitude and then for skill. If you are passionate about building Internet companies, we want to hear from you!"

APPLY NOW

Requirements

- Previous professional experience of management in a call center.
- Background in insurance or banking industry.
- Analytical skills and sales skills.
- Achieve monthly revenue and service level targets.
- Excellent leadership and organizational skills, service-oriented person.
- Extroverted personality and ability to work within a fast-paced organization.
- Bachelor degree in Business-, Communication studies, Marketing or an equal academic subject.
- Fluent in English and Thai.

Responsibilities

- Ensure that skill and productivity levels meet KPI and expectations.
- Manage a team of 10 supervisors and 100 telesales agents.
- Motivating the team to ensure quality, company values and behavior to assure smooth and effective work progress.
- Control the continuous improvement process regarding workflow efficiency and collaboration.
- Ensure compliance for quality assurance feedbacks and communication logs.

Benefits

- Big responsibilities and project ownership.
- Fostering of personal growth in a learning and resourceful environment.
- Easy-integration into a highly professional, international and passionate team.
- Competitive compensation package for living and working in Bangkok.
- Knowledge sharing from the best entrepreneurs in the industry.
- An office in the heart of one of Asia's most international and lively cities

About us

Rabbit Internet is a company builder and a venture arm of the BTS Group. We developed the unique Rabbit Internet Platform to bring growth to emerging Thai start-ups. We partner with entrepreneurs to build market leading Asian Internet companies and aim to serve the 600 million consumers in South East Asia by 2020.

Up for a challenge?

Share with us:
CV, start date

Email:
hr@rabbitinternet.com