

Head of Sales - Rabbit Connect

"We are looking for the independent thinkers, the fighters, the passionate, the creative, the defiant, and the determined! We hire for attitude and then for skill. If you are passionate about building Internet companies, we want to hear from you!"

APPLY NOW

Requirements

- Very passionate about sales and deep interest in developing businesses.
- Independence, flexibility and speed.
- Strong structuring and analytical skills combined with a hands-on attitude.
- Proven track record of personal, academic and professional achievements.
- First work experience in high-performance environment such as marketing agency.
- Outstanding master degree at top university in the area of Business, Finance or an equal academic subject.
- Fluent in English and Thai.

Responsibilities

- Develop the commercial pitch for the new media trading desk services
- Setup the sales force and incentives, interface with agencies and advertisers
- Overall P&L responsibility
- As part of an international team of highly motivated and talented people you will face and tackle the challenges of setting up and improve business models as well as strategically planning their expansion.

Benefits

- Big responsibilities and project ownership.
- Fostering of personal growth in a learning and resourceful environment.
- Easy-integration into a highly professional, international and passionate team.
- Competitive compensation package for living and working in Bangkok.
- Knowledge sharing from the best entrepreneurs in the industry.
- An office in the heart of one of Asia's most international and lively cities.

About us

Rabbit Internet is a company builder and a venture arm of the BTS Group. We developed the unique Rabbit Internet Platform to bring growth to emerging Thai start-ups. We partner with entrepreneurs to build market leading Asian Internet companies and aim to serve the 600 million consumers in South East Asia by 2020.

Up for a challenge?

Share with us:
CV, start date

Email:
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